



February 23, 2022

Dear Valued Customer,

SPXFlow recently announced a price increase due to unprecedented inflationary pressures from rising commodity and freight costs. Given global forecasts predict these high prices will continue to accelerate for the rest of 2022, SPXFlow has made the decision to increase prices for most of their product lines effective March 21, 2022. A summary of increases is as follows:

| Brand | Product Line | Increase |
|------------------------------|---------------------------------|----------|
| APV, Waukesha Cherry-Burrell | Pumps | 9-12% |
| | Valves | |
| | Scraped Surface Heat Exchangers | |
| APV | Homogenizers | 7-10% |
| | Plate Heat Exchangers | 15-17% |
| | Mixers | 9-12% |
| Seital | Separators | 8-11% |

At Triplex, we understand the challenges of these unprecedented times and will be taking the following actions to help our partners mitigate the effects of these increases:

- 1) All quotes will be honored for 30 days from issue. Just ask us to refresh your quote no later than March 20th and we will be able to honor pricing through April 20th, 2022.
- 2) 5% discount on all pump trade ins. Trade-in older, in-service Waukesha PD pumps and we will extend a 5% discount on your new replacement pump.
- 3) Hunting for Thermutators & Votator I. Receive a 10% discount when you replace your in-service Thermutator or Votator I with a Votator 4X or a Votator II.
- 4) Streamlined Reconditioned Pump pricing for Universal 1 and Universal 2. Receive your discount against the purchase price of your new pump. No more waiting for credits.
- 5) Universal 3 Pump for Life Program. Maintain your Universal 3 pump with SPXFlow OEM parts and receive a brand new pump at a remanufactured pump price when replacing your Universal 3 pump.
- 6) Receive free freight on stock orders over \$5,000 through the end of 2022. Simply mark your next order qualifying order as "stock" and receive free freight. Stock orders must ship complete and cannot be expedited. Some exclusions may apply.

Triplex is unwavering in our commitment to innovate and deliver the best possible customer experience to meet your high purity processing needs. If you have any questions, please contact a Triplex Sales Engineer today.

Sincerely,

Brian Quint

President, Triplex Sales

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